

# VALUATION SERVICES

## SCOPE OPTIONS

### CONSULTING

Use for management planning when a independent determination of value is not required.

### CALCULATION

Use when a limited scope valuation is sufficient but a report deliverable is required.

### VALUATION

Use when high scrutiny in the valuation conclusion is anticipated and a high level of due diligence is performed.

## PROCESS

Educate clients on the transaction and valuation processes. If a financial model is provided, we offer no professional judgment on assumptions; rather, management's inputs are utilized.

Limited due diligence is performed; however, process still emulates a buyer and seller in the marketplace.

Extensive due diligence is performed through research, management interviews, site visits and report writing.

## WHAT TO EXPECT



DUE DILIGENCE

Minimum

Medium

Maximum



TIMING

2 - 3 weeks

4 - 5 weeks

4 - 6 weeks



DELIVERABLE

Meeting and Financial Model

20 - 40 page report

50 - 100 page report



FEES

\$2 - 5,000

\$5 - 7,000

\$8 - 12,000