



**Dealerships**

# INSPIRED TO FUEL YOUR SUCCESS

## PLANNING THAT PUTS YOU IN THE DRIVER'S SEAT

Across the nation, dealerships are experiencing revolutionary changes. The road map to success is constantly shifting as dealerships look to find solutions from the right combination of actions. Pressure comes in many forms, including:

- Staying innovative
- Understanding cash flow
- Managing inventory
- Finding competitive financing
- Taxes
- Fraud risks
- Manufacturer relationships
- A broad spectrum of customer expectations

The good news is you don't have to face these challenges alone. A business advisor with the right resources and experience can help you stay competitive and give you more time to focus on what matters—the needs of your customers.

## WHAT OUR CLIENTS SAY

"The staff members at Eide Baily are down to earth and fun people. It is very easy to work with them and discuss a variety of issues. The knowledge they have in our industry is refreshing—we can have discussions that are meaningful to our daily business affairs."

**Roberta Roller**  
Chief Financial Officer,  
McKie Ford Lincoln Mercury Inc.

## YOUR SERVICE PLAN

We understand that each dealership has unique needs. That's why we providing you with a full lot of services tailored to meet your business needs.

### Audit & Assurance

- Audit
- Internal Audit
- Review & Compilation
- Employee Benefit Plan Audits
- Agreed Upon Procedures
- Employee Owned Companies (ESOP)

### Consulting Services

- Succession Planning
- Operational Analysis & Assessment
- Financial Planning
- Business Management Consulting & Business Plans
- Dealer Profitability & Controls

### Fraud & Forensic Advisory

- Forensic Accounting
- Cellphone Forensics
- Digital Forensics
- Forensic Text Message Recovery
- eDiscovery Management
- Fraud Prevention
- Litigation Support

### Tax Planning & Return Preparation

- Tax Planning
- Tax Return Preparation
- LIFO Analysis
- Entity Structure
- Tax Research
- State & Local Tax

### Transition & Transaction Advisory

- Buy Side Services
- Sell Side Services
- Estate Planning
- Mergers & Acquisitions
- Business Valuation

### Technology Consulting

- Advice & Guidance
- Business Management/ Enhanced DMS
- Cybersecurity
- Business Analytics/Business Intelligence
- Relationship Management/CRM
- Sourced IT

## ABOUT US

Eide Bailly has more than 100 years of accounting experience. We currently serve more than 600 dealerships across the country. Our dedicated professionals take a comprehensive approach to serving all types of dealership clients, working to not only meet the needs of today, but also adapting to the continuously evolving trends and fluctuating financial constraints. Our team works to provide sound management processes from start to finish of your dealership ownership.

## ABOUT EIDE BAILLY



top 25 CPA firm  
in the nation



35 offices in  
15 states



2,000+ talented  
professionals



in business  
since 1917

What inspires you, inspires us.

[eidebailly.com](http://eidebailly.com)



CPAs & BUSINESS ADVISORS