



Ag Exchange

To help our agriculture-related clients reach their goals, our Firm developed a team of professionals who share ideas, information and resources. Through this network of firms, known as the Ag Exchange, the agriculture industry is better served with consistent information, a political force and specialized knowledge tailored to specific agricultural producers and agri-businesses.

Why should I be concerned with Farm Service Agency (FSA) compliance?

Farmers and ranchers face a multitude of issues, including new FSA programs and compliance with FSA regulations. If not properly followed, your operation could end up losing hard-earned money and dealing with time-consuming problems, such as paying back program dollars plus interest, being ineligible to participate in future programs and facing civil or criminal legal proceedings. These types of issues can impact your operation's financial success.

How can Eide Bailly help with FSA compliance?

Deciphering and complying with FSA regulations can be time consuming, as well as confusing, for many operators. Working side-by-side with farmers and ranchers, we help clients understand the impact of FSA programs and help them receive payments they have earned. Our skilled professionals are well-versed in the agriculture industry and can help coordinate the often competing issues involved in FSA, tax and general business planning, as well as succession planning and wealth management.

What can I do to align my FSA, tax and business records?

Eide Bailly can provide recommendations on bookkeeping, business records and tax treatment to support your FSA farm operating plan. This will help to streamline record keeping, maximize your bottom line and give you peace of mind knowing your records effectively document your operation to support the payments you receive.

How do I know if I'm are leaving money on the table?

Our professionals can provide solid analysis that drives identification of options and assistance with implementation to position your farm to capture as many FSA payment limits and program dollars as appropriate. We help farmers align their FSA, tax and business plans to avoid surprises.

I just received an end-of-year review letter from FSA, what do I do now?

Often when producers receive an end-of-the-year review letter from FSA, they aren't sure what to do next. We have the experience and knowledge to identify what records you need to provide FSA to support your farm operation, and we can assemble your records for an effective presentation. We will work with you before going into FSA, side-by-side with you at FSA or as your FSA representative. It's your choice—we're here for you!

Why should I choose Eide Bailly?

Eide Bailly has been providing services to farmers and ranchers since 1917 and serves more than 1,900 agricultural producers. We will help you find viable solutions by first listening to you and learning about the challenges your operation faces. Our professionals are well-versed in the ag industry, and with FSA programs and regulations. We know that in order to help your business thrive we need to focus on all aspects of your operation, not just the immediate issues at hand. By applying our focused experience and comprehensive capabilities, we will provide genuine advice to help you reach your business goals and transform challenges into new possibilities.

Experience the Eide Bailly Difference

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