
COMPLIMENTARY REVIEW

TRANSACTION SERVICES

Does Your Buy-Sell Agreement Adequately Reflect the Value of Your Business?

Your business may be the most significant financial asset that you own. However, some business owners either don't have a buy-sell agreement, or have one that simply won't work as the shareholders intended or expected; these agreements could be referred to as "ticking time bombs!" As trusted business advisors, our goal is to help you increase and realize the value of that asset.

If you have a buy-sell agreement, here are a couple questions to ask yourself:

- Do you know what your buy-sell agreement says?
- How is your buy-sell agreement funded?

We often find that agreements are not current or funded, and have a price determination that isn't fair or workable. Those situations can result in protracted litigation and, sometimes, the demise of the business.

Limited Time Offer

Eide Bailly's Transaction Services team is offering a free review of your buy-sell agreement, which will include a detailed letter of recommendations. After reviewing our recommendations, we encourage you to discuss these matters with your shareholders and attorney. We would also be available to participate in or assist with these discussions.

Understand Your Company's Worth

In addition to the review, it may be beneficial to have a qualified appraisal of your company's stock completed to provide stockholders with an estimate of their shares and investment in your company.

You may have some sort of profit sharing plan, such as a 401(k) plan for which you provide current valuations to participants. Your company pays a percentage of the plan assets to manage and account for the plan funds. Why wouldn't you make a similar, small investment to understand what your business is worth with an annual or periodic valuation?

We look forward to providing a free review of your buy-sell agreements!

FOR MORE INFORMATION

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