

TRANSACTION SERVICES FOR THE SELLER



At a Glance

- Work with qualified and accredited professionals
- Receive tailored insights to help you make informed decisions

Helping Our Clients in Transition

When considering the sale of your business, transaction services are often necessary. Whether considering a sale to a third party, key employees or family members, it is important to understand the key value drivers in your business, take steps to prepare for a successful transition and focus on various seller goals.

In addition, seller due diligence can help assure potential issues are identified and either disclosed or properly considered before they surface by the buyer's due diligence. Seller due diligence usually focuses on the same areas the buyer would consider, such as quality of earnings and revenues, quality of working capital, inventory valuation, earn-out considerations and more.

Expertise that Counts

Eide Bailly's transaction services team includes professionals with expertise in financial analysis, valuation, assurance, tax, forensics, enterprise risk management, information technology and other areas who will be available to help you through every step of the transaction process. This team approach helps ensure we are able to address all of your concerns, tailor our services to meet your needs and provide you with insights to help you make informed decisions. You will also benefit from personal attention from senior-level professionals and industry specialists.

Why Choose Eide Bailly

At Eide Bailly, we take time to fully understand your situation and then customize our services to meet your needs. Our experience delivering transactional services enables us to provide you with a high level of service. Our goal is to provide you with services that are objective, timely and cost-efficient, while firmly upholding compliance regulations and confidentiality.

In the coming years, you may face a challenging and highly competitive market. By utilizing our team approach, we may be able to help you significantly increase your return on investment, so you can benefit from your many years of hard work.



Experience the Eide Bailly Difference

800.497.4303 | www.eidebailly.com



What our Director Says

“While selling a business is an important step for meeting a personal financial goal, it also can be a very emotional process. It’s important to have a trustworthy team, who is knowledgeable and will assist in all stages of the transaction process.”

*~ Chad Flanagan, Partner and Director
of Transaction Services
Eide Bailly LLP*

Valuation Analysis

- Calculations or Opinions

Sale Preparation

- Cash Flow Models
- Working Capital Calculations
- Document Preparation and Adjustments
- Negotiation

Tax Services

- Tax Structuring and Planning

Financial Services

- Asset Management
- Financial Planning
- Insurance Services

Forensic Services

- Employee Background Checks