

TRANSACTION SERVICES FOR THE BUYER



At a Glance

- Work with qualified and accredited professionals
- Receive tailored insights to help you make informed decisions

Helping Our Clients Evaluate Investment Opportunities

Transaction services are often necessary when evaluating a target acquisition for a new investment or to expand your business, either as a financial or strategic buyer. It is important to understand the key value drivers and risks inherent to the potential target. It is also important to conduct buyer due diligence in order to look objectively at risks associated with key areas, such as quality of earnings and revenues, quality of working capital, inventory valuation, earn-out considerations and more. However, this is not always easy—that's why it is important to have an objective, experienced third-party involved, like Eide Bailly.

Expertise that Counts

Eide Bailly's transaction services team includes professionals who specialize in financial analysis, valuation, assurance, tax, forensics, enterprise risk management, information technology and other areas. This team approach helps ensure we are able to address all of your concerns, tailor our services to meet your needs and provide you with insights to help you make informed decisions. You will also benefit from personal attention from senior-level professionals and industry specialists.

Why Choose Eide Bailly

At Eide Bailly, we take time to fully understand your situation and then customize our services to meet your needs. Our experience delivering transactional services enables us to provide you with a high level of service. Our goal is to provide you with services that are timely, cost-efficient and ultimately, help you make an informed decision.

Experience the Eide Bailly Difference

800.497.4303 | www.eidebailly.com





What our Director Says

“Each transaction is unique and our clients can count on Eide Bailly to assist with each step. We use a teamwork approach, which enables us to meld our previous experiences, expand our knowledge and identify opportunities or potential pitfalls for the buyer or seller before closing and during integration. Our team is well-versed in tax, valuation, forensics, technology and risk management, which enables us to provide our clients with the information they need.”

*~ Chad Flanagan, Partner and Director
of Transaction Services
Eide Bailly LLP*

Audit & Assurance

- Agreed Upon Procedures
- Asset Balances
- Selected Liabilities
- Historical Revenues
- Certain Expenses

Valuation Analysis

- Purchase Price Allocation
- Calculations or Opinions

Financial Analysis

- Cash Flow Models
- Working Capital Calculations

Forensic Services

- Review of Internal Controls
- Investigations
- Employee Background Checks

Information Technology

- Identify Strengths and Weaknesses in Target IT
- Identify Opportunities/Challenges in Integration

Enterprise Risk Management (ERM)

- Identify Potential Risks Impacting Buyer Return

Tax Services

- Analysis of Federal, State and Local Tax Issues
- Tax Structuring and Planning