

# TRANSACTION SERVICES FOR ATTORNEYS



## At a Glance

- Receive personal attention from senior-level professionals
- Benefit from objective, timely and cost-efficient services

## Helping Your Clients Succeed

While working with your clients, you will encounter situations where transaction services are needed, and many times, it is necessary to reach beyond your firm to find the experience and information you need. For example, understanding the value of your client's business can be essential for exit planning, expansion through buying a business or other reasons. However, this process is not always easy—that's why it is important to have an objective, experienced third-party involved, like Eide Bailly.

## Expertise You Can Count On

Eide Bailly's transaction services team includes professionals with expertise in financial analysis, valuation, assurance, tax, forensics, enterprise risk management, information technology and other areas. You and your clients will receive personal attention from senior-level professionals, and benefit from access to our industry specialists who will bring insights to your specific situations. In addition to estimating the fair purchase and sale price of a business, our professionals perform tax planning and sale structure, and conduct due diligence services.

## Why Choose Eide Bailly

At Eide Bailly, we take time to fully understand your client's situation and then customize our services to meet his/her needs. Our goal is to provide transaction services that are objective, timely and cost-efficient, while firmly upholding compliance regulations and confidentiality. In the coming years, your clients may face a challenging and highly competitive market. By utilizing a team approach, we can help maximize your client's return on investment, and help them make informed decisions.

## Experience the Eide Bailly Difference

800.497.4303 | [www.eidebailly.com](http://www.eidebailly.com)





## What our Director Says

*“Each transaction is unique and you can count on Eide Bailly to assist with each step. We use a teamwork approach, which enables us to meld our previous experiences, expand our knowledge and identify opportunities or potential pitfalls for the buyer or seller before closing and during integration. Our team is well-versed in tax, valuation, forensics, technology and risk management, which enables us to provide you and your clients with the information needed.”*

*~ Chad Flanagan, Partner and Director  
of Transaction Services  
Eide Bailly LLP*

## Buyer Services

### Audit & Assurance

- Agreed Upon Procedures
- Asset Balances
- Selected Liabilities
- Historical Revenues
- Certain Expenses

### Valuation Analysis

- Purchase Price Allocation
- Calculations or Opinions

### Financial Analysis

- Cash Flow Models
- Working Capital Calculations

### Forensic Services

- Review of Internal Controls
- Investigations
- Employee Background Checks

### Information Technology

- Identify Strengths and Weaknesses in Target IT
- Identify Opportunities/Challenges in Integration

### Enterprise Risk Management (ERM)

- Identify Potential Risks Impacting Buyer Return

### Tax Services

- Analysis of Federal, State and Local Tax Issues
- Tax Structuring and Planning

## Seller Services

### Valuation Analysis

- Calculations or Opinions

### Sale Preparation

- Cash Flow Models
- Working Capital Calculations
- Document Preparation and Adjustments
- Negotiation

### Tax Services

- Tax Structuring and Planning

### Financial Services

- Asset Management
- Financial Planning
- Insurance Services

### Forensic Services

- Employee Background Checks