

# DEALERSHIPS



## At a Glance

- 20+ years experience working with dealerships
- Provide personal, local service with access to national resources
- Work with more than 250 dealership clients across the country

## Real Challenges

Across the nation, dealerships are facing ever-increasing challenges. With the current economic environment, dealerships must be vigilant of cash flow, inventory management, financing, LIFO and uniform capitalizations rule (UNICAP) changes. At the same time, dealerships must monitor fraud risks and maintain relationships with demanding manufacturers, all while remaining competitive and meeting the needs of their customers. The ways in which a dealership handles these daily operations can have a lasting effect.

## Experienced Team

For the past 20 years, Eide Bailly has served more than 250 dealerships across the country. Our professionals take a comprehensive approach to serving dealerships, not only helping with today's needs, but also proactively identifying and addressing future issues and opportunities. Our service providers are actively involved in several industry organizations, which provides in-depth knowledge of the industry. They regularly attend the AICPA Dealership Conference and the National Auto Dealers Association (NADA) training events, as well as participate in state dealer associations, and the CPA Auto Dealer Consultants Association (CADCA).

## Why Choose Eide Bailly

Eide Bailly's clients benefit from our knowledge of tax planning and compliance, assurance services, cash flow planning and succession planning. Our professionals understand the demands of the industry and are trained to anticipate issues and provide sound recommendations. Our team's dealership industry expertise is complemented by our attentive and prompt client service. We like to develop one-on-one relationships with our clients that last throughout the year—not just when we prepare a tax return or complete an assurance engagement. We pride ourselves on serving as a sounding board for our clients' challenges throughout the year.

## Experience the Eide Bailly Difference

877.876.8311 | [www.eidebailly.com](http://www.eidebailly.com)





## What a Client Says

*“The staff members at Eide Bailly are down to earth and fun people. It is very easy to work with them and discuss a variety of issues. The knowledge they have in our industry is refreshing—we can have discussions that are meaningful to our daily business affairs.”*

*~ Roberta Roller, Controller  
McKie Ford Lincoln Mercury Inc.*

### Accounting Services

- Payroll Processing
- Reporting
- General Ledger Processing
- Preparation of Financial Statements
- Accounting Software Support
- General Accounting
  - Bank Reconciliation
  - Depreciation Schedules
  - Temporary On-Site Assistance

### Audit & Assurance

- Audit
- Review
- Compilation
- Agreed-Upon Procedures

### Consulting Services

- Succession & Estate Planning

### Forensic Services

- Fraud Prevention
- Fraud Detection
- Fraud Investigation
- Computer Forensics
- Litigation Support

### Tax Services

- Tax Planning
- Tax Preparation
- Cost Segregation Studies
- LIFO Analysis
- Entity Structure
- Mergers & Acquisitions
- Tax Research
- IRS Audit Support
- Multi-State Tax Services

### Technology Consulting

- Application Development
- Consulting & Advisory Services
- Infrastructure Services
- IT Security & Compliance
- IT Staffing Services
- Managed Services

### Transaction Services

- Business Valuation